BIG SHOULDERS C A P I T A L

CASE STUDY | DRS Industries EQUITY INVESTMENT

We invested in an Ohio manufacturing company and its 35 employees.

DRS Industries is one of the leading prototype tool builders and injection molders in the Midwest, specializing in quickly building aluminum molds and executing short-run production of molded parts. They manufactured custom grills for Ford Motor Company's 50th Anniversary Mustang and Camaro SS. Their customers also include Honeywell and VitaMix.

BIG CHALLENGES

The business was owned by passive investors unwilling to fund the operations. Consequently, the lender initiated a receivership to liquidate the assets.

BIG SHOULDERS

We formed a new entity to purchase and operate DRS, recognizing a big opportunity to invest in a manufacturing business with a loyal and skilled workforce, and a strong leadership team. We also understood the capabilities and quality of their toolmaking and custom injection molding with more than a dozen machining centers and nine presses ranging from 95 to 730 tons, they build tools faster than anyone else. Now, with a new infusion of capital, we can expand production and the company is poised for growth. "Our team looked at DRS's unique capabilities and knew this was a company we could help grow and thrive. We also saw the opportunity for synergies among our other portfolio companies, and are actively looking for bolt-on businesses."

Alex Mazer V.P., Big Shoulders Capital

When traditional financing sources lead to frustrating dead ends, Big Shoulders Capital can navigate a path forward. Big Shoulders Capital provides creative liquidity solutions for privately-owned commercial and industrial companies. We invest our own funds, so we aren't subject to fixed timelines. This means we can be patient, flexible and fast. Our solutions have supported thousands of employees in many industries including manufacturing, construction, trucking and oilfield services.

We create big solutions with creativity and experience. To learn how we can help a business attain the best possible outcome, call us at 224.927.5330.