



We put this family-owned machine shop on our big shoulders.

A privately-owned machine shop in North Carolina manufactured machine castings. Business was booming. Then, due to an increase in raw materials from one of their main suppliers, the machine shop had to raise their prices. Another company stepped in and took away a big chunk of their business. Sales fell nearly 30% almost overnight.

BIG CHALLENGES

The machine shop was optimistic they could rebound in the long-run with new clients, but they had to survive the short-term first.

- They couldn't obtain traditional financing fast enough
- They lacked the funds to pay their 50 hard-to-replace employees, but couldn't risk letting them go
- Ill-advised MCAs (Merchant Cash Advances) provided quick cash but at crippling interest rates

BIG SHOULDERS

Fortunately, BSC was able to help the North Carolina machine shop create a financial plan that put them back on solid footing, and give them hope for the future.

- Paid off and refinanced the company's existing loans, totaling about \$500,000
- Dramatically reduced monthly costs and provided working capital
- Loans secured 100% by their machinery and equipment

JUST CALL US LENDING MACHINES

Our principals have a deep history working with machine shops, and we pride ourselves on developing tailored, creative capital solutions, including those that eliminate predatory Merchant Cash Advance lenders.

When traditional financing sources lead to frustrating dead ends, Big Shoulders Capital can often navigate a path forward. Big Shoulders Capital provides creative liquidity solutions for privately-owned commercial and industrial companies. We invest our own funds, so we aren't subject to fixed timelines. This means we can be patient, flexible and fast. Our solutions have supported thousands of employees in many industries including manufacturing, construction, trucking and oil field services.

We back big solutions with unsurpassed creativity and speed. To learn how we can help a business attain the best possible outcome, call us at 224.927.5330.